Banco Compartamos

Social Bond Framework

August 2026

Contents:

1. Introduction

Banco Compartamos S.A. Institución de Banca Multiple ("Banco Compartamos or Compartamos) is a financial institution that offers credit, insurance, savings, transactional channels, financial literacy, among others, to a wide spectrum of people in Mexico of the low-income segment. We have over 35 years of experience and currently serve 3.5 million customers nationwide, the majority being female clients. Throughout our history, we have served over 20 million entrepreneurs, with our products and services, aiming to fulfill their dreams.

In 1990, Compartamos began operations as a Non-Governmental Organization (NGO) with the objective of providing financial services aimed at the lower income segments of the Mexican population. At first, the services were directed exclusively to women, as the mainstay of the family or household, and credit was provided to micro entrepreneurs, mainly in the most underdeveloped regions of Mexico, the states of Oaxaca and Chiapas.

After 10 years operating as an NGO, Compartamos evolved into a formal financial institution (Sociedad Financiera de Objeto Limitado or SOFOL) to have access to capital markets and finance growth to provide our services to a higher number of people in the shortest time possible, which is one of the ways we measure our social impact. From the beginning, it was important to have professional standards in management and compliance; so being a regulated institution gave Compartamos the possibility of not only having access to credit lines with banks, but also to issue bonds in the Mexican capital markets.

We understood loans were the gateway to financial services, but it did not stop there, as our clients needed a wider range of financial products and services, such as insurance, savings, transactional channels, financial literacy, among others. We believe this is the way individuals can take advantage of financial inclusion. As mentioned above, since its beginning, Compartamos had applied the best practices in accountability, transparency, internal control, corporate governance as any formal financial institution, so it was a natural process to apply in 2006 for a full banking license from the Mexican Ministry of Finance, and it was granted in the same year.

One year later, Compartamos Banco had its Initial Public Offering (IPO), in April 2007, taking advantage of the opportunity to be listed in the Mexican Stock Exchange. Becoming a leader in the Mexican microfinance industry, followed by dozens of institutions who realized the impact of these services in millions of entrepreneurs. Compartamos was among the first microfinance institutions worldwide to tap into the capital markets.

Since the IPO, we have made the commitment to provide, in a timely and transparent manner, updated and periodic financial and business information. In line with this commitment, we publish quarterly results and hold public conferences with investors and opinion leaders to discuss our firm and its performance.

The IPO also positioned Banco Compartamos as a pioneer in the financial sector by developing and working towards a robust microfinance industry in Mexico. We were fundamental to the creation and development of the microfinance industry and proved that commercial principles can be used to solve social challenges. After the Compartamos´ IPO, more players came into the microfinance market, benefiting clients through a wider range of product offerings and increased competition.

As mentioned before, loans were not the only financial need from our clients. After analyzing their family and business contexts, we realized that our clients and their families face health problems, accidents and even robberies, with little or no protection for their lives and assets. Creating a prevention culture for the underserved segment was crucial for Compartamos. In this context, since 2005 we developed and started offering the first micro insurance life policies, which allowed our clients to be prepared and deal with unexpected events, to which they are especially vulnerable.

In 2012, we formed a joint venture with one of largest Mexican insurance brokers and launched Aterna, our insurance agent, to provide our clients a comprehensive and convenient product offering. Today, Aterna is the largest broker in Latin America and provides insurance for families in underserved segments. We have an insurance product portfolio with coverage according to the needs and characteristics of our customers. Currently, we offer insurance services that protect clients in the event of theft; and prevention insurance that covers unexpected expenses caused by a cancer diagnosis, surgery, hospitalization, or death.

Given the need to provide a complete range of financial products and services to our clients, in 2013, we evolved to Gentera, the holding company that has Banco Compartamos as its main subsidiary and a leading entrepreneurial group dedicated to promoting financial inclusion. Gentera was a result of the need to support Banco Compartamos' activities through different companies specialized in financial solutions for our clients.

Compartamos is committed to providing access to convenient financial products and services through our distribution channels' strategy, considering both physical and digital channels. The digital strategy includes App, electronic banking and mobile banking, and we continue expanding our transactional channels for the benefit and convenience of our clients. At the end of 2021, more than 200,000 users had joined the bank's customer base through these means. These distribution and access efforts not only respond to our clients' need to reduce the time and money invested per transaction but also improve client experience with the financial system.

The physical strategy is supported by our transactional network, where clients can collect and pay their loans, with extended hours and locations close to their homes or businesses. Banco Compartamos also worked on optimizing its branches, selecting and keeping the ones that benefited clients the most. In Mexico, we have a network of more than 5,000 points nationwide, integrated through partnerships with our own branches, banks, supermarkets, and banking correspondents, enabling us to extend access to financial services across the country.

A key piece of this strategy is led by Yastás, launched back in 2011, it is the largest bank correspondents manager in Mexico, with over 5,818 affiliated businesses and provides people access to financial operations from Banco Compartamos, and other large banks such as Banorte, Santander and HSBC; service payments, mobile top-up and remittance payment, in places where banking infrastructure is limited or non-existent. This has allowed us to take financial products and services to remote locations in need. Only during 2023 Yastás carried out a total of 30.1 million operations, becoming every year a more convenient option for hundreds of thousands of clients.

In 2009, the social rating agency, MicroRate, performed an evaluation of our social results and commitment with extremely positive results. Compartamos obtained one of the highest possible results that a microfinance institution can achieve. The report highlighted Compartamos social return on investment as very high, with good social performance and an excellent level of social commitment. It also pointed out the level of client penetration as excellent, with most clients representing the poorest microcredit niche.

As a client-centered company our commitment to service has led us to reduce our clients' risk and work towards improving the sustainability of our relationship with them. In 2012, we developed our Client Protection Index (IPAC, for its Spanish Acronym) aligned with the international SMART Campaign initiative to build mutually beneficial relationships.

The Client Protection Index was incorporated into our operation, introducing an internal monitoring system that allows us to measure levels of compliance with seven principles of client protection. This internal monitoring system allowed us to measure compliance with minimum standards and best practices in client protection.

The eight principles include:

1. Appropriate product design and distribution
2. Prevention of over-indebtedness
3. Transparency
4. Reasonable prices
5. A fair and respectful treatment of clients
6. Customer privacy protection
7. Customer complaints resolution mechanisms
8. Governance

Since 2018, all our employees take an annual Client Protection certification to know and apply the principles in their daily work.

As a basic element for financial inclusion, we believe financial literacy is important to our operations. For most of our clients, we are their first contact with the financial industry and the first financial services they receive. Following this logic, we know that our job is not only to provide them with loans but also to provide them with tools to make better business decisions. For this reason, financial literacy is an inherent aspect of the objective of financial inclusion that we have set for ourselves. Therefore, we carry out different initiatives with clients, employees, and the community to use financial services to their advantage. We believe that more informed and educated individuals will always be better clients.

69.7% of our clients in Mexico are women, and in consequence our loans are instrumental for women entrepreneurship and empowerment. They allow women to start or develop an enterprise that could be a fundamental step towards financial independence in the long run. We also provide financial services to underserved populations and provide access points for the unbanked to carry out day-to-day transactions. At the 2Q26, we have a physical presence in 93% of the municipalities in Mexico, through 556 offices and 154 branches.

We know financial inclusion continues to be a challenge, so we actively strive to close this gap through products engineered to meet the needs of the people, mostly those without credit history. Our credits are key for the underserved and unbanked population to enter the financial system and access to tools that allow them to improve their quality of life and build a credit history, necessary to access any meaningful financial services.

We trust people and their ability to develop, so we grant loans based on their word and reputation, as we know they are committed to meeting their payment obligations and see in us a great ally to continue growing. That is how we understand human value: to trust in people.

We know the importance of credit in the lives of our clients, as it enhances the possibility of setting and achieving financial and personal goals. As such, we offer our clients convenient and simple loan options, with terms and eligibility clearly laid out. We are characterized by the simplicity of our processes, straightforward procedures and minimal requirements to obtain a loan.

In terms of corporate governance, we distinguish ourselves by adopting and executing the best national and international corporate governance practices. In 2020 Women on Boards and Women Corporate Directors recognized us as one of the listed companies with the highest participation of women on its Board of Directors. As of August 2026, our Board is composed by 11 members, from which 3 of them are women.

Moreover, in terms of accountability and transparency, we ranked on the 2026 Corporate Integrity Ranking, made by Mexicanos Contra la Corrupción y la Impunidad (Mexicans Against Corruption and Impunity), and "Expansión" magazine.

In recent years, Gentera, our holding, made significant investments to further increase our product offerings; in August 2020 we acquired a majority stake in ConCrédito, a company focused on consumer lending. Since last year ConCrédito's operations are carried out 100% digitally.

We are transforming our technological architecture to evolve towards a hybrid business model and a digital operation that will enable a service for our clients with greater efficiency, agility and flexibility, taking advantage of technology, preserving the closeness and the human touch that characterizes us.

Today in Mexico, Banco Compartamos is the largest microfinance entity by market share from clients and portfolio. We are the microfinance referent in the financial sector.

2. Approach to Sustainability

For more than 35 years, we have aspired to generate value for society, more than just economic value (shared value). Through Compartamos Banco's business model **we recognize our contribution** to the United Nations Sustainable Development Goals (SDGs), to the following goals: 5 Gender equality; 8 Decent work and economic growth; and 10 Reduced inequalities.

In March 2017, Innovations for Poverty Action (IPA) published research on women’s economic empowerment through financial inclusion. This study concluded that even though demand- and supply-side barriers to women’s financial inclusion were vast, appropriate product design features can help overcome these barriers. These design tweaks, when considering specific needs and preferences of woman, can enhance their access to financial products. Therefore, we are committed to constantly improving our services and being open to feedback to improve both the access and the features needed from our clients, especially women.

Starting in 2020, we placed emphasis on demonstrating our sustainable management using a common language as well as environmental, social and corporate governance (ESG) metrics:

- **We created the sustainability area** which is responsible for coordinating our efforts in this regard, and it is part of the Institutional Relations Chief, that reports to the CEO. We defined our sustainability strategy.

- **We actively participate in leading sustainability initiatives** relevant to the financial sector. In 2021, Compartamos Banco became the first microfinance institution to sign the United Nations Environment Programme Finance Initiative's Principles for Responsible Banking (UNEP FI). Building on this commitment, the Bank joined the Global Alliance for Banking on Values (GABV) and the Partnership for Carbon Accounting Financials (PCAF) in 2025. At the Group level, Gentera is also a participant of the United Nations Global Compact, reinforcing its commitment to responsible and sustainable business practices.
- **We strengthened our annual reports** to international methodologies (GRI, SASB) that reflect the sustainable performance and transparency of the organization, which is publicly available to our stakeholders. We updated Gentera's materiality exercise identifying issues of interest to our operation and our stakeholders

To promote **governance** of the issue, we published the **Strategic Sustainability Policy**[1], and defined our sustainability **strategy**, both of which are approved by the CEO; their progress is reported to the **Sustainability Committee** on a biannually basis.

Compartamos is aligned with Gentera's sustainability strategy. As Gentera's main subsidiary it is the most mature in terms of social risk mitigation. Please note that all the group is still working in a roadmap to measure climate risks and disclose information in accordance with IFRS S1 and S2.

We understand that sustainability efforts generate greater impact by teaming up with other entities in society. For this reason, we are active members of the Sustainability Committee in the Mexican Banks Association and the Mexican Stock Exchange, our participation allows us to be aware of relevant issues and strengthen ties with companies that, like us, are committed to creating opportunities responsibly.

Banco Compartamos has a long history of accessing capital markets for social and sustainability purposes, dating back to 2004 when Compartamos Banco became the first microfinance institution in the world to issue an award-winning local investment grade bond backed by a partial credit guarantee from the International Finance Corporation (IFC) [2]. For the first time, the issuance connected institutional investors with primarily women borrowers in rural areas of the country.

In November 2021, Compartamos Banco completed its first social bond issuance in the Mexican debt market. Since then, all its issuances have been social bonds, reinforcing the Bank's commitment to positive social impact, diversified funding sources, and sustainable portfolio growth. In 2025, Compartamos Banco issued MXN 5 billion in social bonds, the largest debt offering in its history.

[1] https://www.gentera.com.mx/wcm/connect/9fe25f80-69bd-4da2-8aa8-2401227fa60c/VF+Politica+Sostenibilidad+2025_ING.pdf?MOD=AJPERES

[2] https://documents.worldbank.org/en/publication/documents-reports/documentdetail/099313204092611430

3. Rationale for Issuance

The issuance of social bonds will consolidate inclusive finance as an asset class with the potential to attract a diverse investor base aligned with the same social and economic inclusion objectives. The issuance of our Social Bonds will solidify Banco Compartamos' position as a leading innovator in inclusive finance and the international capital markets. Through the issuance of these types of instruments, we hope to inspire other similar companies to do the same.

4. Alignment with the Social Bond Principles

The Social Bond Principles, 2020 ("SBP")[3], as administered by the International Capital Market Association ("ICMA"), are voluntary process guidelines for best practices when issuing Social Bonds. The SBP recommends transparency, disclosure and promote integrity in the Social Bond Market. The Banco Compartamos Social Bond Framework is aligned with the four core components of the SBP including use of proceeds, process for project evaluation and selection, management of proceeds, and reporting.

4.1 Use of Proceeds

The net proceed on any subsequent transactions will be used for investments in eligible assets, including: To finance or refinance our existing and future loan portfolio; to support the development of existing and additional products and services, such as micro insurance, transactional channels, savings, and financial education, aligned with our medium and long-term strategy to service the low-income segment of the Mexican population; among others.

Proceeds will be used immediately as described above and aligned with the "Eligibility Criteria" outlined below. We intend to allocate an amount equal to the net proceeds as soon as possible and within one year of issuance.

We are aligned with the purposes of the United Nations Sustainable Development Goals and intend the Social Bond to satisfy such purposes.

[3] https://www.icmagroup.org/assets/documents/Sustainable-finance/2025-updates/Social-Bond-Principles-SBP-June-2025.pdf

“Eligibility Criteria” are outlined below:

<table>
<tr><th>SBP Eligible Category</th><th>Examples</th><th>Target Population</th><th>Eligibility Criteria</th></tr>
<tr>
<td>Employment generation - Microfinance and Entrepreneurs Financing</td>
<td>Crédito Individual (CI) (Personal)

Crédito Adicional (CA) (Additional loans)</td>
<td>Micro and small entrepreneurs

Rural entrepreneurs</td>
<td>All the underserved segments in Mexico, specially segments C-, D+ and D

<table>
<tr><th>Socioeconomic level</th><th>Percentage</th></tr>
<tr><td>A/B</td><td>7.3%</td></tr>
<tr><td>C+</td><td>12%</td></tr>
<tr><td>C</td><td>15.3%</td></tr>
<tr><td>C-</td><td>16.4%</td></tr>
<tr><td>D+</td><td>14.9%</td></tr>
<tr><td>D</td><td>25.4%</td></tr>
<tr><td>E</td><td>8.7%</td></tr>
</table>

Level C-: 67% of household heads at this level have no more than a secondary school education. 80% have a fixed internet connection at home. Household spending is concentrated on food (39%) and transportation (19%).

Level D+: 76% of the household heads at this level have no more than a secondary school education. Just over half (57%) have a fixed internet connection at home. Food accounts for approximately 43% of household spending, followed by transportation (17%).

Level D: 55% of heads of household at this level have only a primary school education. Just 17% have a fixed internet connection at home. Approximately 47% of household spending is allocated to food.</td>
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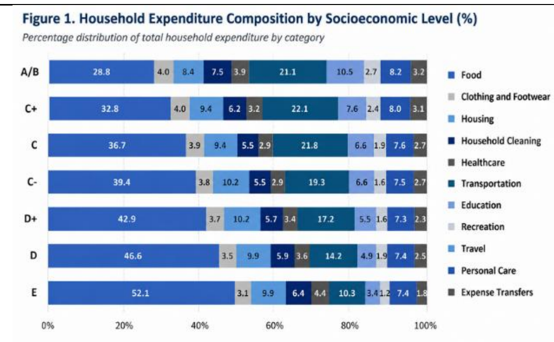

Source: AMAI
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<tr>
<td>Socioeconomic advancement and empowerment - Programs to support women-owned businesses


</td>
<td>Crédito Grupal (CG) (CM) (Loans for men and women)

Crédito Individual (CI) (Personal Loans)

Crédito Adicional (CA) (Additional loans)

Crédito Crece y Mejora for CG and CI (Improvement loans)</td>
<td>Women and men entrepreneurs

Women and men head of household</td>
<td>Business owner requirements:

Between the ages of 18 and 98 years old
Being part of a minimum group of 5 entrepreneurs
Valid ID, proof of current address, start or have your own business
Number of employees cannot exceed 10 members. Statistics Mexican Institute considers Micro enterprise those who have less than 10 employees[4]. Note that most businesses of members of groupal loans have only 1 or two employees.
All the loansthat Compartamos Banco grants fulfill the IFC's crieteria for MSMEs (micro, small and medium enterprises and have less than 10 employees and their total assets is under USD $100,000[5]
Use of proceeds of IFC's targeted FI investments are primarily directed to micro, small and medium enterprises (MSMEs), women-owned businesses, climate-related projects and housing finance. For the purpose of IFC's investments these sectors are defined as follows.
All the underserved segments in Mexico, specially segments C-, D+ and D.

</td>
</tr>
</table>

[4] https://www.inegi.org.mx/contenidos/productos/prod_serv/contenidos/espanol/bvinegi/productos/nueva_estruc/

[5] https://www.ifc.org/en/what-we-do/sector-expertise/financial-institutions/definitions-of-targeted-sectors

Access to essential services – financial 1 NO POVERTY	Crédito Individual (CI) (Personal) Crédito Grupal (CG) (Loans for Micro/Small Businesses) Crédito Crece y Mejora for CG CCR and CI (Improvement loans) Investments to expand access to a wide range of micro insurance products and transactional banking products and services via Yastas	Excluded and/or marginalized populations and /or communities Bottom of the Pyramid	Underserved population, with little or no credit history and accessing a financial service for the first time Women and men looking to start a business, or have a current business and seek to invest in it All the underserved segments in Mexico, specially segments C-, D+ and D

Banco Compartamos loans are productive (working capital loans) primarily for female entrepreneurs with limited or no credit history to finance business expansion. We expect most of the use of proceeds will be allocated towards such female focused loans. Our credit methodology ensures that customers have access to business opportunities. The impact of our operation spans beyond financials and the asset turnover because our clients can receive up to three credits in a 12-month period. Depending on the needs and personal situation of every client, one can decide to increase or decrease the amount of the loan. Clients can stabilize their income by utilizing our loans and as a result better plan future decisions. Banco Compartamos offering is not only competitive in terms of service but in pricing as well.

Banco Compartamos has policies and methodologies in place to mitigate over indebtedness among vulnerable segments, such as no opening or administration fees, no early-repayment fees, free life insurance on second group loan, among others. In 2012 we developed our Client Protection Index (IPAC, for its Spanish Acronym) complying with the standards and practices of client protection of Smart Campaign[6]. In 2018 we started an internal Client Protection Certification. These services are available for all clients of Banco Compartamos.

Our customers' financial track records (positive and negative) are reported to the national credit bureau of which Banco Compartamos is a major contributor in terms of number of borrowers reporting. We believe that the development of a credit history is one of the main benefits that our customers receive. Banco Compartamos is also a founding member of the Mexican microfinance association "Prodesarrollo", which plays an important role sharing best practices and increasing communication among industry participants to prevent over indebtedness.

Businesses and assets that are involved in the following will be ineligible as Use of Proceeds of a Banco Compartamos Social Bond issuance:

i. Businesses or activities that are associated with human rights violations, including breaches of internationally recognized human rights standards
ii. Businesses or activities that involve, benefit from, or fail to prevent child labor, forced labor, or any form of modern slavery
iii. Nuclear power generation
iv. Defense / controversial weapons
v. Alcohol
vi. Gambling / adult
vii. Mining

See Appendix for further information on loan characteristics and insurance services provided.

4.2 Process for Evaluation and Selection

Our Directors Committee is one of the two most senior operating and management bodies that define and supervise the strategy of Banco Compartamos and review, evaluate, and recommend to the Board, Executive Committee and Management diverse actions and policies in alignment with our social vocation. Considering that the proceeds of this issuance will be allocated in our operation, this committee oversees the behavior of all our portfolio, with our internal systems, fulfilling all the security, accountability and regulatory measures that correspond to a public and financial entity in Mexico. This committee with the support of members within the Finance Committee will oversee evaluating and selecting eligible projects, as part of their normal tasks and duties in a regular manner. The Risk Committee is responsible of monitoring social,

[6] Before granting any loan, we check credit scores for all our clients, and if they are individual clients, we ask members of their community if they know them and validate their information. All clients have access to financial education tips in a notebook that is given to every client so that they can track their loan. All the members of the group must agree in the size of the loan every client will receive from Compartamos. Before receiving any loan new members of any group should assist to three weekly meetings to understand the loan process. Please note that the size of the loan is not decided by the loan officer or the group, but by our system that consider different variables before showing the loan officers the options for every client. These constitutes a tailor-made offer.

operational, reputational, and regulatory risks, and we are starting to work on defining our approach to socio-environmental risks.

4.3 Management of Proceeds

Banco Compartamos will manage the allocation of the net proceeds of their Social Bonds to Eligible Assets using a portfolio approach. An amount equivalent to the net proceeds of the Social Bonds will be allocated to an Eligible Assets, selected in accordance with the use of proceeds criteria and evaluation and selection process stated above. The Executive Committee and Finance Department will oversee the allocation process. Banco Compartamos will strive to achieve a level of allocation for the Eligible Assets that matches or exceeds the balance of net proceeds from its outstanding Social Bonds. Pending full allocation of an amount equal to the net proceeds, proceeds will be held in accordance with Banco Compartamos´ portfolio policies.

In the case of divestment or if an asset no longer meets the "Eligibility Criteria", the asset will be removed and replaced by other Eligible Projects as soon as possible. Payment of principal and interests will be made from our general account and not be linked to performance.

4.4 Reporting

Until all the proceeds have been allocated, and on a timely basis in case of material development, Banco Compartamos will publish an Annual Social Bond Report [7][i]on its website, which will include:

Allocation Reporting:

i. Amount of net proceeds allocated to each Eligible Category
ii. Selection of brief asset descriptions
iii. Outstanding amount of net proceeds yet to be allocated to assets at the end of the reporting period

Expected Impact Metric Reporting, where feasible, may include:

SBP Eligible Category	Example of Social Key Performance Indicators (KPIs)
Access to essential services	• Number of beneficiaries • Number/volume of loans provided • Number of life insurance policies provided • Number of first-time loan recipients • Customer retention rate

[7] https://www.compartamos.com.mx/compartamos/informacion-financiera

	• Number of clients benefiting from financial capability building programs • Number of clients with access to digital tools
Employment generation	• Number of micro and small enterprise companies benefited • Amount disbursed/number of disbursements to micro and small enterprise companies • Number of rural business owners benefited • Amount disbursed/number of disbursements to rural business owners
Socioeconomic advancement and empowerment	• Number of women-owned business benefited • Amount disbursed/number of disbursements to women-owned business

5. External Review

5.1 Second Party Opinion

Banco Compartamos has retained Sustainable Fitch, an independent and reputable consultant with a proven environmental and social track record, to provide a Second Party Opinion (SPO) on the environmental benefits of Banco Compartamos' Social Bond Framework as well as the alignment to the SBP. The SPO is available on the SPO provider's website.

5.2 Compliance Review

Until all the proceeds have been allocated, Banco Compartamos will appoint Sustainable Fitch (or any other party appointed by Banco Compartamos as a successor for Sustainable Fitch) to conduct a compliance review on an annual basis to provide assurance that an amount equal to the net proceeds of the Social Bond has been allocated in compliance with all material respects of the eligibility criteria set forth in this Social Bond Framework.

6. Appendix

At Banco Compartamos we have two types of loan offerings, Group and Individual. Among our Group methodology we have two products: Crédito Grupal (CG) and Credito Comerciante (CCR). On the other hand, our Individual methodology contemplates Credito Individual (CI).

As we report in our 2026 2Q Press Release from the total clients, 70% have Crédito Grupal, and 30% are Crédito Individual.

Crédito Grupal (CM) description

Loan for women and men integrated into a group, who require short-term financing for working capital and/or investment in their business, who carry out legal economic activity through their own business or want to start one.

Loan destination:

1. Working capital: purchase of inventories, raw materials or merchandise
2. Fixed assets: purchase of machinery, tools, equipment or improvements on the premises

General Characteristics:

- Groups of 5 to 50 women and men, 5 people minimum per group
- Official ID
- Age 18-98 years old
- Group Guarantee
- Loan Size: 7,000 MXN to 97,500 MXN (USD 350 to USD 4,875)
- Average ticket: 11,795 MXN (USD 674)
- Term: 3, 4, 5, 6, and 7 months

Client Profile (Crédito Grupal)

- Distribution by gender: 72.1% women, 28.9% men
- Age breakdown: 33% 23-35 years old; 39% 39-52 years old; and 17% above 54 years old
- Main commercial activities: 35% shoes and clothes sales, 13% food and 6% grocery stores
- Family: 17% one kid, 26% two kids; 23% three kids; 21% more than three kids
- Education level: 25% elementary school; 57% high school

Crédito Individual (CI) description

It is a non-revolving personal loan for women and men, whose purpose is to solve a need for working capital or purchase of fixed assets for their business.

Loan destination

1. Working Capital: Purchase of inventories, raw material (among others) for its transformation or commercialization
2. Fixed Assets: Purchase of machinery, tools or equipment that is used for the manufacture and / or sale of the product or remodeling of the commercial premises

General Characteristics:

- Keep a commercial activity for a year
- Personal guarantee (only if applicable, according to risk level)
- 21-79 years old
- Loan Size: 40,000 MXN to 600,000 MXN (USD 2,000 – USD 30,000)
- Average ticket: 56, 000MXN, (USD 3,200)
- Term: 6 to 48 months

Client Profile

- 80% of the loans are allocated between MXN. 45000 and MXN. 75,000. (USD 2,500 and USD 4,280)
- Mainly in urban areas (Ciudad de México, Chiapas and Estado de México)
- 90% have their commercial activities in a shop (rented or owned)
- Main commercial activities: grocery stores, food and textile sales
- Distribution by gender: 59% women, 41% men
- 60% are between 30 and 49 years old
- Education level: 23% elementary school and 56% high school

Our insurance products:

- **Compartamos Protección**: A volunteer insurance targeted to all our loan clients, specialized to cover expenses health problems such as cancer, heart attacks and other medical conditions.
- **Seguro Básico**: A basic life insurance for those who open a credit with us, which protects with an insured sum in case of death.
- **Seguro Magenta:** Protects motorcycles and vehicles.
- **Seguro de Robo**: Protects in the event of theft.

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Forward-looking statements inherently involve risks and uncertainties that could cause actual results to differ materially from those predicted in such statements. None of the future projections, expectations, estimates or prospects in this document should be taken as forecasts or promises nor should they be taken as implying any indication, assurance or guarantee that the assumptions on which such future projections, expectations, estimates or prospects have been prepared are correct or exhaustive or, in the case of assumptions, fully stated in the Framework. No representation is made as to the suitability of any bonds to fulfil environmental and sustainability criteria required by prospective investors. Each potential purchaser of bonds should determine for itself the relevance of the information contained or referred to in this Framework or the relevant bond documentation for such bonds regarding the use of proceeds and its purchase of bonds should be based upon such investigation as it deems necessary. Banco Compartamos has set out its intended policy and actions in this Framework in respect of use of proceeds, project evaluation and selection, management of proceeds and reporting, in connection with the Banco Compartamos Social Bonds. However, nothing in this Framework is intended to modify or add to any covenant or other contractual obligation undertaken by Banco Compartamos in any Social Bonds that may be issued in accordance with this Framework. This Framework does not create any legally enforceable obligations against Banco Compartamos; any such legally enforceable obligations relating to any Social Bonds are limited to those expressly set forth in the indenture and notes governing such Social Bonds. Therefore, unless expressly set forth in the indenture and the notes governing such Social Bonds, it will not be an event of default or breach of contractual obligations under the terms and conditions of any such bonds if Banco Compartamos fails to adhere to this Framework, whether by failing to fund or complete Eligible Projects or by failing to ensure that proceeds do not contribute directly or indirectly to the financing of the excluded activities as specified in this Framework, or by failing (due to a lack of reliable information and/or data or otherwise) to provide investors with reports on uses of proceeds and environmental impacts as anticipated by this Framework, or otherwise. In addition, it should be noted that all of the expected benefits of the Eligible Projects as described in this Framework may not be achieved. Factors including (but not limited to) market, political and economic conditions, changes in government policy (whether with a continuity of the government or on a change in the composition of the government), changes in laws, rules or regulations, the lack of available Eligible Projects being initiated, failure to complete or implement projects and other challenges, could limit the ability to achieve some or all of the expected benefits of these initiatives, including the funding and completion of Eligible Projects. Each environmentally focused potential investor should be aware that Eligible Project may not deliver the environmental or sustainability benefits anticipated and may result in adverse impacts. This Framework does not constitute a recommendation regarding any securities of Banco Compartamos or any member of Banco Compartamos. This Framework is not, does not contain and may not be intended as an offer to sell or a solicitation of any offer to buy any securities issued by Banco Compartamos or any member of Banco Compartamos. In particular, neither this document nor any other related material may be distributed or published in any jurisdiction in which it is unlawful to do so, except under circumstances that will result in compliance with any applicable laws and regulations. Persons into whose possession such documents may come must inform themselves about, and observe, any applicable restrictions on distribution. Any decision to purchase any bonds should be made solely on the basis of the information to be contained in any offering document provided in connection with the offering of such bonds. Prospective investors are required to make their own independent investment decisions.

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